



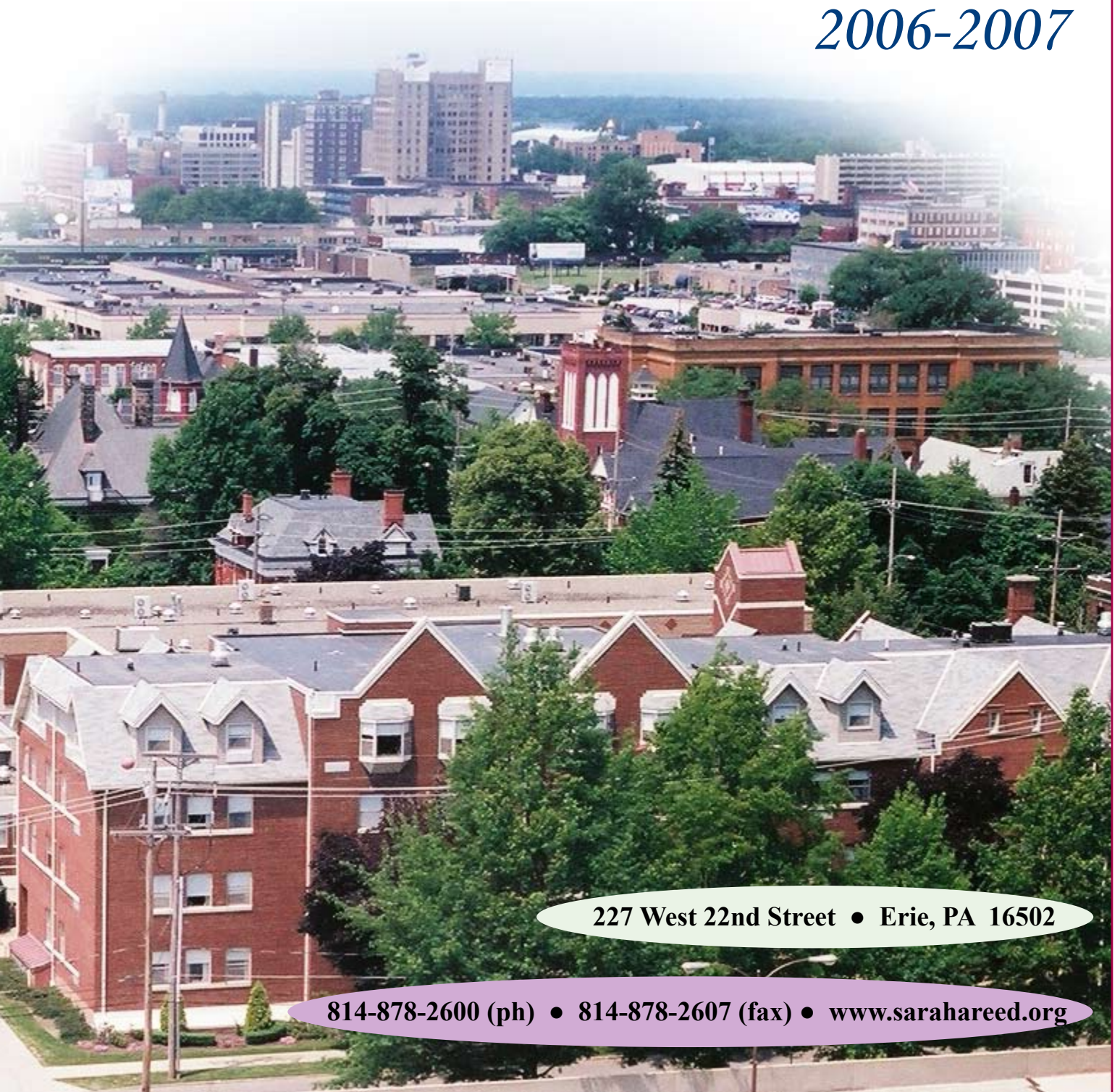
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THE
Sarah A. Reed
RETIREMENT CENTER

Annual Report
2006-2007



227 West 22nd Street • Erie, PA 16502

814-878-2600 (ph) • 814-878-2607 (fax) • www.sarahareed.org

2006-2007 Board of Directors

President (July-April)

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President (April-June)

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Recording Secretary

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Corresponding Secretary

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Mrs. Virginia Sundberg
Mrs. M. Lee Tarno
Mrs. Joyce Wilhelm

From the President & Executive Director

As we reflect on the past year, we can't help but feel fortunate to have so many people and organizations that believe in our mission. Toward that end, we must first extend a heart-felt thanks to our donors, who have given selflessly to help us continue our mission.

Within the pages of this Annual Report, you will find the names of people and businesses who have generously contributed through our campaigns as well as our fundraising events. Again, we graciously say "Thank You!"

The 2006-2007 fiscal period was very successful in terms of operations contributing to a strong bottom line for the organization.

Our employees' continued commitment to quality care and services has earned us high survey ratings in terms of resident satisfaction. We are constantly reminded of this success as evidenced by the many wonderful letters and comments we receive from residents and families.

We take our mission very seriously and strive for continued improvement in care and services. We also acknowledge our past and current residents and families and thank them for the honor and privilege of serving them. The confidence and trust they have placed in our organization is most appreciated.

Special thanks to our Board of Directors, Management, Staff and Volunteers for their contributions to the Center. With the team efforts of everyone involved, Sarah Reed can continue to boast its proud past and a promising future.



***Gale Magyar
Executive Director***



***Gwen Schroeder
Board President***

Gale & Gwen

Continuing Our Mission ~ Key Initiatives

Having served our community for 136 years, The Sarah A. Reed Retirement Center is a leader in the care of the older population. Because the needs of this and future generations are ever-changing, The Center must remain poised to provide the best environment, facilities and services. With that in mind, we initiated an intensive market study of the needs of our current residents, future residents and the community. We also embarked on a Master Planning Project that has already revealed The Sarah A. Reed Retirement Center's strengths and improvement needs and has begun unveiling a vision for our future. We completed a full analysis of all facilities, departments, operations and industry trends.

We have learned that the need for communities like Sarah Reed is growing; therefore, we must grow along side it. For us, this means renovating our current facilities as well as possibly expanding them in years to come.

It is essential for businesses to enhance their technology applications for optimal efficiency in operations. The Center purchased a sophisticated, new computer system, including new hardware and software, electronic charting system and an expanded server system. The clinical systems will enhance documentation and save staff time for charting and other functions. Several departments will receive new modules and training will continue into the coming fiscal period. A new Inventory Tracking System was also implemented in keeping with utilizing information systems for operating efficiencies.

Staff recruitment and retention continues to be a major Human Resource initiative. As part of our retention plan, Sarah Reed instituted a nursing scholarship program and received two training grants to improve basic skills training for a number of staff.

Development and Marketing efforts have increased this past year with new marketing materials having been developed as well as changes to many of our print communications, such as appeals, annual report, newsletter, etc. The Development Committee has instituted a new Donor Recognition Program with various giving levels represented. In addition to our Fall Fling fundraising event each October, Sarah Reed held its inaugural Celebrate Healthcare Professionals! Distinguished Service Awards in Spring, 2007, developed to honor healthcare workers and professionals throughout Erie County.

Thank you for helping us make The Sarah A. Reed Retirement Center a great place to live as well as a great place to work.

2006-2007 Staff Directors

Executive Director

Gale Magyar

Administrator

Sandy Carlson

Chief Financial Officer

Lydia Sciarrino

Human Resources Director

Sue Vacanti

Director of Nursing

Beverly Lasher

Director of Development &

Marketing

Nina M. Bell

Food Service Director

Kerry Clelland

Activities Director & Volunteer

Coordinator

Shirleen Dowd

Director of Environmental

Services

Debbie Mann

Our Mission

Chartered as Erie's first welfare agency in 1871, The Sarah A. Reed Retirement Center, a private nonprofit corporation, is committed to providing a comprehensive approach to retirement living through a continuum of care for its residents in a secure and supportive environment by offering quality health care and services as well as opportunities for mental, physical, recreational and spiritual programs at a reasonable cost.

Giving Takes on a New Meaning

Charitable organizations like The Sarah A. Reed Retirement Center need financial assistance from people like you to continue their work. By making cash donations, memorials, bequests, planned gifts or major contributions, you are helping us to continue making an important difference in the lives of those we serve.

Over the past fiscal year, we have re-categorized our giving levels to enhance the way we recognize each person who makes a contribution. As a result of our planning, we've created The Sarah A. Reed Annual Giving Group, The Sarah A. Reed Major Giving Society and The Sarah A. Reed Legacy Guild. Each giving segment is divided into giving levels, as you will see noted among the donor listing to follow.

Our Legacy Guild and Major Giving Society are further recognized by a unique engraving on our Giving Tree. This tree is located in The Center's Atrium and dons Gold, Silver and Bronze leaves denoting Major Giving Society members and Gold Benches, Swallows and Rose Buds signifying Legacy Guild members.

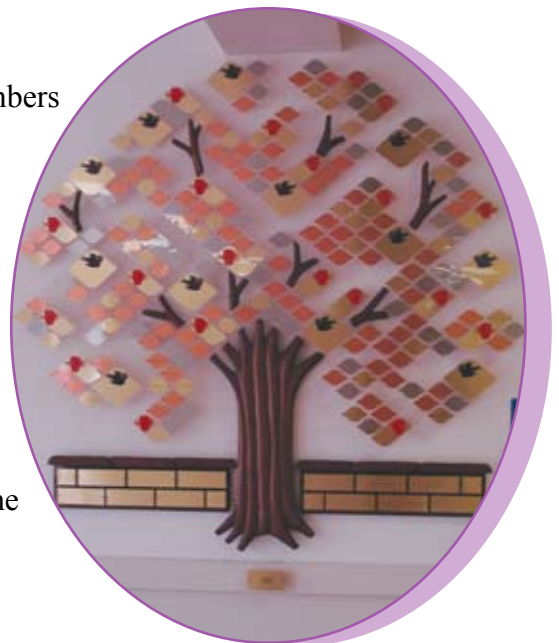
We are grateful to each individual and business that gave a contribution of any size to The Sarah A. Reed Retirement Center. Within the pages of this book, we honor the following community members who have generously contributed to The Sarah A. Reed Retirement Center.

If you are interested in making a contribution to The Center, please contact the Development Office at 814-878-2600. Thank you to all who made our 2006-2007 year a tremendous success!

Our Giving Tree

Major Giving Society members are those who have made cumulative donations over their lifetime totaling between \$1,000 and \$9,999.

Legacy Guild members have made cumulative donations over their lifetime totaling \$10,000 or more.



The Sarah A. Reed Retirement Center Legacy Guild Members

The following individuals have made contributions over their lifetime that total \$10,000 or more. Their names are engraved on The Giving Tree in The Center's Atrium.

Founders (\$100,000 +)

Marion Hirtzel Estate
Louise Wells Estate
Mr. & Mrs. Raymond McGarvey

Leaders (\$50,000 - \$99,999)

Mr. John Arnold
Erie Community Foundation
Robert E. Martin Estate
Florence Schuetz Estate
Lydia McCain Estate
Geraldine Weber
Raymond Wells Estate

Investors (\$10,000 - \$49,999)

Elizabeth Hamot Estate
Charles Strong Estate
Mrs. Martha Kessler
Ms. Margaret Peterson
Helen Spencer Estate
Thomas T. Spencer Fund
Alma Mae Struchen Estate
Mrs. Arloween Todd
Ms. Emma Wells
Mary Zabriskie Estate

The Sarah A. Reed Retirement Center Major Giving Society

The following individuals have made contributions over their lifetime that total between \$1,000 and \$9,999. Their names are engraved on The Giving Tree in The Center's Atrium.

\$5,000-\$9,999

Ms. Irene Fletcher
Carroll Thomas

\$2,500-\$4,999

Hermine Bauschard Estate
Eugene W. & Ida Koehler
Dr. & Mrs. Jack Marshall
National City Bank
UPMC Health Plan

~ ~ ~

*"We give to Sarah
Reed because we know
that our gift is truly
going to help someone.
We've seen it with our
own eyes."*

~ Mrs. Jack Marshall

~ ~ ~

\$1,000-\$2,499

Ms. Susan Barry
Druzak Medical Inc.
Erie Insurance Group
General Electric Foundation
Hamot Medical Center
Healthcare Ventures Alliance
Mrs. Dorothea Higgins
Highmark Blue Cross Blue Shield
Ms. Lisa Hornstein
Mr. & Mrs. Robert Kepple
Loesel-Schaaf Insurance Agency
Ms. Sally Mead
Mr. Scott Mead
Northwest Savings Bank
Mr. Ronald Pelton
PharMerica
Presque Isle Dancers
Wachovia Securities
Mr. James Waldemarson

2006-2007 Past Directors

Life Members

Mrs. Janice Baker
Mrs. William Burrows
Mrs. Virginia McGarvey
Mrs. William Sessler

Associate Members

Mrs. Kenneth Anderson
Mrs. Arthur Baldwin
Mrs. William Boice
Mrs. Charles Bracken
Mrs. L.T. Bringgs Jr.
Mrs. Richard Brown
Mrs. Charles Curtze
Mrs. Fletcher Gornall Jr.
Mrs. Robert Aller
Mrs. Martha Kessler
Mrs. Lawrence Klima
Mrs. Irvin Kochel
Mrs. Sue Lefever
Mrs. Lois MacDonald
Mrs. Henry Mayer
Mrs. Barbara McClure
Mrs. Richard Wright
Mrs. Tom Yates
Mrs. Mary Jo Yonkers

Associate Members

In Memoriam

Ms. Hermine Bauschard
Mrs. Joseph Carter
Mrs. Quentin Horsman
Mrs. Betty Jane Pennock

The Sarah A. Reed Retirement Center Annual Giving Group

The following individuals have made contributions received between July 1, 2006 and June 30, 2007. Those who have made donations or multiple donations are listed under the giving group to which they belong. Anyone who moved into the Major Giving Society or the Legacy Guild because of gifts received this fiscal year are listed in both places.

Legacy Guild

Investors (\$10,000 - \$49,999)
Mrs. Martha Kessler

Major Giving Society \$1,000-\$2,499

General Electric Foundation

In Honor of Arloween Todd
Mr. Scott Mead

Annual Giving Groups Diamond (\$500 - \$999)

Anonymous Donors
Ms. Orsanne Potter
Presque Isle Dancers

In Memory of Dorothy Notarione
Mrs. Sandy Sette

*In Memory of Elizabeth L.
Waldemarson*
Mr. James Waldemarson

Emerald (\$250-499)

Anonymous Donors
Mr. & Mrs. Daniel DeMartino
Mr. & Mrs. J. Gary Raimy
UBS Foundation

In Honor of Martha & Everett Colgan
Ms. Sherrie Cermak

In Memory of Ivan Boyer
Ms. Jean Boyer

In Memory of Phyllis Swanson
Employees of Social Security
Administration

In Memory of Jane Epp Taft
Mr. Robert Taft

In Memory of Grace Zarenko
Mr. Paul Zarenko

In-Kind Donations
Erie Insurance Group
Gale Magyar
Ms. Liz Schaaf
Mr. & Mrs. Elbert Clement and family (in
memory of Irma Clement)

Ruby (\$100-\$249)

Ms. Karen Betz
Mr. Vance Brooks
Mr. & Mrs. Kenneth Claunch
Ms. Mary Dowling
Henderson Brothers Inc.
Mrs. Dorothea Higgins

Mr. & Mrs. Robert Hight
Mr. Harvey McClure, Esq.
Mr. & Mrs. James Oskin
Mr. Paul Ryan
Mr. & Mrs. Allen Strange
Waldameer Park, Inc.

*In Honor of Jeanne Espey,
Kathy Iorio & Linda Voelker*
Mr. & Mrs. Tylon Schuerman

*In Honor of Mary Gerlock and
In Memory of Joseph Gerlock*
Mrs. Mary Ducate

*In Honor of Ada Morrison and
In Memory of Erwin Morrison*
Mr. & Mrs. Frank Morrison

In Memory of Robert C. Berger
Mr. & Mrs. Ken Carlson
Co-workers at Greenville
Hospital System

In Memory of Doris A. Brennan
Mr. & Mrs. Robert McCammon

In Memory of Carl Bruschi
Mr. & Mrs. George Gustafson

In Memory of Louis Cutlar
Mr. & Mrs. Donald Halcom

In Memory of Elizabeth Damond
Mr. & Mrs. Gerald Damond

In Memory of Judge James Dwyer
Mr. & Mrs. Robert Hight

In Memory of Felecia Erdely
Mr. Anthony Erdely

*In Memory of Florindo & Rose Fabrizio and
Irene Fabrizio*
Mr. Ugo Fabrizio

In Memory of Alan J. Haskins
Ms. Donna Haskins

*In Memory of Frank A. Knauer & Marion
Stevenson*
Mr. & Mrs. Richard Stevenson

In Memory of Dorothy Notarione
Mr. & Mrs. Walter Dobrogosz

In Memory of Don Webb
Ms. Arlene Webb

Sapphire (Up to \$99)

Anonymous Donors
Mrs. Margaret Bifulco
Ms. Mary Breyley

2006-2007 Resident Council

Reed Manor & Reed Terrace

President
Viola Wilhelm

Vice President
Helen Enas

Secretary
Mary Hammond

Representatives/Reed Manor

Arloween Todd - 1st Floor
John Kinsinger - 2nd Floor
Marion Paulsen - 3rd Floor
Helen Sholomskas - 4th Floor

Representatives/Reed Terrace

Martin Magenau - 1st Floor
Wallace Brumagin - 2nd Floor
Gertrude Hepinger - 2nd Floor

Chapel

David Cuthbert

Member-At-Large

Mildred Kuntz

2006-2007 Friends Group

Shirley Abbot
Margaret Bifulco
Nancy Dunstan
Lydia Garcia
Marj Inderlied
Louise Klaphthor
Rosemarie Marshall
Carol Lee Restifo

Mr. Gerald Clover
Mr. & Mrs. Donald Decker
Mr. & Mrs. George Diller
Ms. Nancy Dunstan
Dr. & Mrs. Antonio German
Ms. Shirley Greene
Ms. Diana Healy
Mrs. Isabel Hodgkin
Mrs. Louise Hutchinson
Ms. Elizabeth Jemetz
Mrs. Louise Klaphor
Mrs. Gloria Knox
Dr. & Mrs. Paul Layden
Mr. Robert Lemon
Ms. Linda Liken
Mr. & Mrs. Graham Lund
Mr. Christian Mueller
Mr. & Mrs. Calvin Neithamer
Mr. & Mrs. Joseph Restifo
Mr. Frank Riley
Mr. & Mrs. James Ruud
Mrs. Gwen Schroeder
Mr. Hamilton Strayer
Mr. David Stuller
Mr. & Mrs. Lee Tarno
Mr. & Mrs. Paul Tavana
Dr. & Mrs. William Wilhelm
Ms. Patricia Wishnok

In Honor of Stefania Anderson
Mrs. Kathleen Summers

In Honor of Filomena Cristiano
Ms. Sabina Snyder

In Honor of David E. Cuthbert
Mrs. Janet Sesler

In Honor of Family & Sarah Reed
Ms. Pauline Ferri

In Honor of Mrs. Dorothea J. Higgins
Mr. & Mrs. James Rummel

In Honor of Gale Magyar
Mr. Thomas A. Tupitza

In Honor of Nancy McCallion
Ms. Marybeth Baran

In Honor of the Men & Women of our Armed Forces
Loesel-Schaaf Insurance
Agency, Inc.

In Honor of Chester H. Tuznik
Ms. Jeanne Tuznik

In Memory of Michael Allard
Steris Corporation

In Memory of Thomas N. Anderson
Mrs. Mary Anderson

In Memory of Dr. Barnabas Beresky
Dr. & Mrs. Jack Marshall

In Memory of Robert C. Berger
Mr. & Mrs. William Chapman
Mrs. Virginia Sundberg

Mrs. Isabel Hodgkin
Ms. Christina Hess

In Memory of Mrs. Carmela Marie Bertoncini
Co-workers of Marie Copper,
Sarah A. Reed Retirement
Center

In Memory of Ivan E. Boyer
Ms. Karen Ruk

In Memory of Mr. Clarence Burlingame
Dr. & Mrs. Jack Marshall

In Memory of Irma Clement
Ms. Helen Zimmerman
Mr. & Mrs. Albert Clement
Mrs. June Wood
Ms. Mary Ventresca
Ms. Helen Twargoski
Ms. Joanne Totleben
Mr. & Mrs. Jeffrey Skonieczki
Ms. Lillian Nielsen
Mr. & Mrs. James Milhisler
Mr. Robert McCall
Ms. JoAnne McCall
Mr. & Mrs. Bruce Lawrence
Ms. Rose Jagta
Ms. Maria Hopwood
Mr. & Mrs. Richard Gardner
Mr. & Mrs. Eric Bradshaw
Mr. & Mrs. Ben Starr
Mr. & Mrs. Anthony Clement
Mr. & Mrs. Frank Clement
Mr. & Mrs. Nick Clement

In Memory of Florence Colicchio
Mr. & Mrs. Edward Bolla

In Memory of Mabel Crum
Mr. & Mrs. Michael Coughlin

In Memory of Anna M. Dreyer
Mrs. Gwen Schroeder

In Memory of Mary Feige
Ms. Jeanette Schultz
Mr. & Mrs. Howard Merryman
Mr. & Mrs. Louis Kwiatkowski
Mr. & Mrs. Donald Carlson

In Memory of Mr. John Ferguson
Dr. & Mrs. Jack Marshall

In Memory of Catherine Grande
Ms. Kathleen Johnston

In Memory of Christine Herron
Mrs. Virginia Sundberg

In Memory of Marjorie Hess
Mr. & Mrs. Truman Andrews

In Memory of Joseph W. Hoover, Sr.
Mr. Ronald Wurst & Elizabeth Hall
Erie Stayer Company Employee Welfare Fund
Mr. & Mrs. James A. Hoover, Sr.

2006-2007 Volunteers

Resident Volunteers

Wallace Brumagin
Chuck Crist
David Cuthbert
Mary Hammond
John Kinsinger
Estherlou Knight
Bea Tave
Ellen Wolfe

Community Volunteers

Phyllis Bellucci
Laura Burkhardt
Charles Crosby
Ashley Fagurski
Laurene Felty
Sandy Globa
Carol Hall
Margaret Hume
Mary Juchno
Joryelle Marage
Sue Novel
Joyce Roehm

Junior Volunteers

Tiffany Bowes
Celeste Kirkland
Katya Konnerth
Kaylah Nash
Cheyanne Parrett
Mathew Wnek

Senior Volunteers

Jim Czulewicz
Patricia Geary
Addison Randolph
Judy Sargent
Liz Strong
Joann Tracy

In Memory of Mr. William Jenkins
Dr. & Mrs. Jack Marshall
Mr. & Mrs. Gale Magyar

In Memory of Esther S. King
Mrs. Virginia Sundberg

In Memory of Joseph C. Lasko Sr.
Imago Dei Metropolitan
Community Church, Glen Mills, PA
Friends of Mr. Joseph Lasko

In Memory of Loved Ones
Mrs. Mary Cacchione

In memory of Ann Lukaszewski
Mr. & Mrs. Joseph Cavarretta
Mr. Stephen Sienerth
Ms. Patricia Henry

In Memory of Carol Magenau
Mr. & Mrs. David Tullio
Mrs. Mary Seyler
Mr. & Mrs. Donald Inderlied
Mr. & Mrs. Steven Spiller

In Memory of Elmer Meyer
Ms. Ruth Meyer

In Memory of Agnes Murawski
Mr. & Mrs. Dane Klaproth

In Memory of Dorothy Notarione
Mr. & Mrs. Steve Bell
Mr. & Mrs. Scott Humphrey
Mr. & Mrs. Kent Sivillo
Ms. Ina Ring
Mrs. Diane Neiner
Mr. & Mrs. William Marlowe
Mrs. Mary Leone
Ms. Cynthia Hackenberg
Joyce Roehm
Karen Reynolds
Mr. & Mrs. Dick Lauderbaugh
Ms. Laura Brown
Ms. Suzanne Brown
Mr. & Mrs. Albert Ferrea
Marilyn Gerrell
Ms. Cindy Hartman
Val & Pat Wingrove
Mr. & Mrs. Edward Bolla

In Memory of Ginny & Jake Pellegrinelli
Ms. Karen Pellegrinelli

In Memory of Mr. Ralph R. Riehl Jr.
Dr. & Mrs. Jack Marshall

In Memory of Margaret B. Rusnock
Mrs. Catherine Nathan

In Memory of Winnie Schlabach
Mr. & Mrs. David Schlabach

In Memory of Robert Schultz
Ms. Jeanette Schultz

In Memory of Gladys N. Schutz
Mr. John Schutz

In Memory of Marie Scott
Mr. & Mrs. Robert Soltis

In Memory of Walter L. Smith
Ms. Irene Smith

In Memory of Phyllis Swanson
Ms. Patricia Winslow
Ms. Mildred Swift
Ms. Phyllis Anderson
Ms. Adelaide Edelson
Mr. Patrick Herbst

In Memory of Jodye Thomas
Ms. Dorothy Johnson

In Memory of Ralph & Geraldine Weber
Mr. & Mrs. Robert Hagerty

In Memory of Mable Williams
Mr. & Mrs. Donald Witosky

In Memory of Marcell Williamson
The Theiss Kids
Ms. Evelyn Kiehmeier
Mr. & Mrs. Frank Cargioli
Mr. & Mrs. Michael Dieter
Ship's Co. U.S. Brig Niagara
Mr. & Mrs. Edward Bolla
Mr. & Mrs. Ronald Bailey

In Memory of Mr. John Wojtkielewicz
Dr. & Mrs. Jack Marshall

In Memory of Mary M. Yaple
Ms. Elaine Schwab
Mr. & Mrs. Thomas Doolin
Ms. Patricia Flagella

In Memory of Marge Zentis
Mr. & Mrs. Edward Bolla

Special Memorials

*(From The Sarah A. Reed Retirement Center
to The Special Purpose Fund)*

Mrs. Mattie Allen
Mr. Thomas Anderson
Mr. Noden Arrowsmith
Ms. Evelyn Ayrault
Mrs. Mary Barnhart
Mr. Lloyd Benson
Mr. Robert Berger
Mr. Carl Bruschi
Mr. Walter Cacchione
Mrs. Lucy Caserta
Mr. Stephen Catapano
Mrs. Arlene Christoph
Ms. Irma Clement
Mr. Francis Coughlin
Miss Mabel Crum
Miss Delores DeSanti
Mrs. Wilma Dimplefeld
Mrs. Mary Feige
Mrs. Catherine Grande
Mr. Alan Haskins
Mrs. Evelyn Hauser
Mrs. Edith Hepingier
Mr. Joseph Hoover
Mrs. Margaret Humphries
Mr. Lewis Hurlbert



***“What
attracted my
wife and I to
Sarah Reed was the continu-
ing care. Plus the underground
parking was a great asset too.”***

~ Mr. John Kinsinger

~ ~ ~

Mrs. Alfreda Karczewski
Dr. William Keck
Mrs. Catherine Lackovic
Mr. Joseph Lasko
Mrs. Helen Luckman
Mrs. Ann Lukaszewski
Mrs. Carol Magenau
Mrs. Katherine Marshall
Mrs. Felicia Matos
Mrs. Lois McAninch
Mrs. Jewell McGarvey
Mr. Elmer Meyer
Mrs. Ruth Morgan
Mrs. Gladys Morrison
Mrs. Gwen Neil
Mrs. Dorothy Notarione
Mrs. Lena Pace
Mrs. Helen Page
Mrs. Pearl Ras
Mrs. Ruth Rife
Mrs. Inez Rumsey
Mrs. Margaret Rygalski
Mrs. Pearl Schell
Mr. Robert Schultz
Mrs. Sophie Sherman
Mrs. Rose Sims
Mrs. Anne Sjostrand
Mr. Walter Smith
Mrs. Hazel Sollenberger
Mr. Wilmer Sollenberger
Mr. Edward Spadacene
Mrs. Adelpha Specter
Mrs. Phyllis Swanson
Mr. Amos Viera
Mrs. Jean Vogel
Mrs. Emma Williams
Mrs. Mable Williams
Mrs. Marcell Williamson
Mrs. Mary Yaple
Mrs. Kathryn Zatynski

The Sarah A. Reed Retirement Center Special Event Sponsors

Celebrate Healthcare Professionals! Distinguished Service Awards 2007

Grand Sponsor (\$5,000 +)
Erie Times News

Lead Sponsor (\$2500 - \$4,999)
UPMC Health Plan

Event Sponsor (\$1000 - \$2499)
Erie Insurance Group
Hamot Medical Center
Highmark Blue Cross Blue Shield
National City Bank
Photogenesis Photography

Event Supporter (\$500 - \$999)
Druzak Medical Inc.
Saint Vincent Health Center

Advertisers
Alliance Rehabilitation/HVA
Ms. Dell Becker
Judge & Mrs. Warren Bentz
EmergyCare Inc.
The Frew Family
Great Lakes Home Healthcare
Hallman Chevrolet
Hamot Wellness Center Staff
Knox McLaughlin Gornall & Sennett

Loesel-Schaaf Insurance Agency
Mercy Center on Aging, Inc.
Minuteman Press
Northwest Savings Bank
The Patio Shop
Presbyterian Homes
Regional Business Directories
Regional Cancer Center
St. Mary's Home of Erie
The Toperzer Family
Tucker Dental Excellence
UBS Financial Services
Village at Luther Square
Wesbury UM Community

Sarah's Fall Fling ~ 2007

Sponsors (\$500+)
Healthcare Ventures Alliance
Loesel-Schaaf Insurance Agency
National City Bank
PharMerica
Wachovia Securities

Contributors (\$250 - \$499)
Diagnostic X-Ray Service, Inc.
H. Jack Langer
Northwest Savings Bank

Supporters (\$100 - \$249)
Bonded Services Corp.
Carpetworld
Gorzynski, Uglow & Farrell, PC
Knox McLaughlin Gornall & Sennett

In-kind Sponsors/Contributors/Supporters
Ambridge Rose Spa
Boothby Inn
Campbell Pottery Store
Outlet Furnishings
The Patio Shop
Russell's of Waterford
John V. Schultz
Scott Enterprises
Mr. Thomas Vicary
Mrs. Joyce Wilhelm

Exhibitors
Curves for Women
(W. 26th St. & W. 38th St.)
Gerlach's Floral & Gifts
New Faces Skin Analysis
Premier Jewelry Designs
Silpada Designs
Small Indulgences Jewelry
Sole' Jewelry
Tastefully Simple
Ye Olde Sweet Shoppe

Chinese Auction Donors
Local Businesses
20/20 Hair Salon
Allburn Florist

Arrowhead Winery
Asbury House LTD
Beauti-Control (Susan Ehrhardt)
Bob Evans Restaurant
Calamari's Squid Row
Campbell Pottery Store
Crowley's Restaurant
Curves - 26th Street, Erie
Curves - 38th Street, Erie
Druzak Medical, Inc.
Eat-n-Park Restaurant
Erie Philharmonic
Finney's Chocolate Shoppe
Finney's Pumpkinville
Frontier Pharmacy
Fuhrman's Cider Mill
Gerlach's Floral & Gifts
German Heritage Society of Erie
Girl Scouts of Penn Lakes Council
Glasswear Jewelry
Grainger Industrial Supply
Heritage Winery
House of Flowers
Joe Roots Grill
John V. Schultz
Jr.'s Last Laugh
Kards Unlimited
Lake Shore Winery
Larese's Floral Designs
Leo's Car Wash & Lube
Les Crago's Jewelry
Long John Silver's
Mary Kay/Ginny DiGello
Max & Erma's Restaurant
Mazza Vineyards
McGarry's Oakwood Cafe
Naturally Yours
Nature's Beauty Solutions (Cary)
Noveau Beauty Clinic
Outlet Furnishings
Our Own Candle Company
The Patio Shop
Peebles
Pie in the Sky
Potratz

Premier Designs Jewelry
Pufferbelly Restaurant and Bar
Quill
Riverside Inn
Romolo's Chocolates
Russell's of Waterford
Saint Vincent Surgery Center
Scolio's Fruit Company
Scott Enterprises
Serafini's Restaurant
Silpada Jewelry
Small Indulgences Jewelry
Solé Jewelry
Staples
Starbucks (in Millcreek Mall)
Talbots
Tastefully Simple
Dawn Tavana
Tom Chido's Cleaners
Traditions
Twins Restaurant
Valerio's Restaurant
Mr. Thomas Vicary
Walmart - Peach St.
Wegman's - W. Ridge Road
Wild Birds Unlimited
Yaples Vacuum Cleaners & Sewing Machines
Ye Old Sweet Shoppe
Your Impressive Image

The Center Employees
Nina Bell
Linda Bolla
Mary Bonaminio
Marion Bretz
Karen Brobst
Sandy Carlson
Kerry Clelland
Marie Copper
Peg Decker
Chris Dey
Lorraine Dietlin
Mary DiMarco
Lois DiFucci
Shirleen Dowd

Eileen Erhart
Louanne Eisenhuth
Jeanne Espey
Neo Hamilton
Carol Kolakowski
Beverly Lasher
Gale Magyar
Sue Mattern
Noelle Mattix
Dolly Morgan
Chanel Morrow
Stacy Perry
Mary Pickens
Marlene Rensel
Janet Rossi
Linda Schrubbs
Lydia Sciarino
Marci Stahlman
Sue Vacanti
Cheryl Yankosky
Heidi Zimmerman

Board of Directors
Marge Bifulco
Camilla Decker
Antonio German
Shirley Greene
Diana Healy
Dorothea Higgins
Isabel Hodgkin
Louise Hutchinson
Charles Kibler
Louise Klapthor
Linda Liken
Rosemarie Marshall
Christian Mueller
Carol Lee Restifo
Frank Riley
Gwen Schroeder
Jean Schuerman
Janet Sesler
Susan Strange
Ginny Sundberg
Paul Tavana
Joyce Wilhelm

Financial Summary ~ 2006-2007

The Sarah A. Reed Retirement Center continues to improve its financial stability as evidenced by the past fiscal year.

Operations were strong during the fiscal year with revenue exceeding budget as a result of excellent census figures and careful management of facility costs.

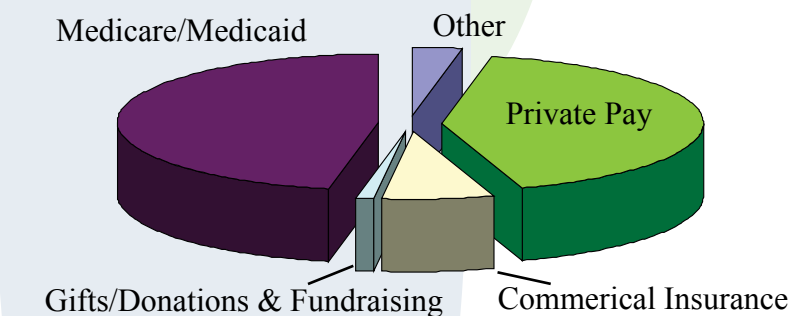
Investments have done well this year with performance near or above their respective benchmarks.

We continue to expand our fundraising efforts

and requests for donations to help with anticipated major expenditures that will allow us to incorporate industry trends and update and enhance the existing physical structure and service delivery system.

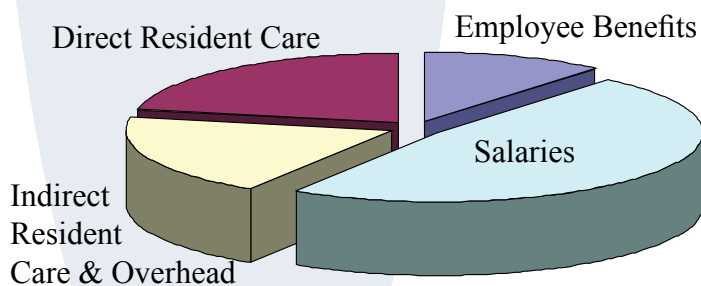
Our investment advisor firm continued to meet quarterly with The Finance Committee to monitor our funds as well as The Center's overall investment policy.

Statement of Revenue & Expenses



Income:

- 1 % — Gifts/Donations & Fundraising
- 3 % — Commercial Insurance
- 42 % — Private Pay
- 47 % — Medicare/Medicaid
- 7 % — Other



Expenses:

- 20 % — Direct Resident Care
- 21 % — Indirect Resident Care & Overhead
- 11 % — Employee Benefits
- 48 % — Salaries

Special Purpose Fund Activities

The Sarah A. Reed Retirement Center has a reputation in enhancing the lives of its residents. In accordance with that, we work hard to provide extra amenities for our residents since this is their home.

To accomplish that goal, The Center has a Special Purpose Fund that provides for that end. The fund raised more than \$24,000 in revenue during the year from fundraising events and donations. This money was used to pay for the following:

- Entertainment for all resident functions
- Garden landscaping and service
- Books and art supplies
- Resident Christmas gifts and special functions
- Chapel garden
- Tai Chi classes
- Decorating and furnishing of the Reed Terrace main and private dining rooms.



2006-2007 Admissions Statistics

Residential
26

Personal Care
18

Dementia Unit
14

Nursing Facility
131

Transfers Within the Facility
36

TOTAL
225